



Northeast Information Systems Offers Next Generation Cybersecurity Solutions

SMBs Now Experiencing Cyberattacks That Have Taken Down Large Enterprises

ALBANY, NY – January 2019 - Northeast Information Systems a leading managed technology services provider (MTSP), is helping small to mid-sized businesses (SMBs) equip themselves with the necessary cybersecurity protections that every modern company needs to survive. Over the past, large organizations including Target, Equifax, Yahoo and now, Marriott, are being breached by cyberattacks. While these companies have huge IT budgets and dozens of IT staff to ward off attacks like these, they still have proven vulnerable. SMBs face the same level of cyberattacks and must take the proper precautions to protect their customers' data as well as their own information from being compromised.

Cybercrime now outstrips all other organized crime combined. As larger enterprises are forced to invest in the strength of their IT infrastructure, via policies and penalties, cybercriminals will only have one place to go, small businesses. The most recent company to be in the news as the result of an attack is Marriott International. According to Time Magazine, "The hack affects some 500 million guests, and for about 327 million of them, the data included passport numbers, emails and mailing addresses," Marriott said. Some credit card details may also have been taken."

C.G. Frink, President of Northeast Information Systems added, "The bottom line is that if an SMB is hit with an attack like this, through penalties and damage to company reputation, it would very likely put them out of business. Coincidentally, this serious problem is actually relatively simple to remedy."

Most companies have already taken a few precautionary measures, they have a backup and disaster recovery solution, firewalls, AV malware solutions and perhaps another component here or there. Yet, hackers thrive on businesses that are utilizing obsolete technology to run their business. If businesses want to ensure their compliance with new regulations as well as to ensure that they don't get hit with massive, unexpected fines, they need remain current with cybersecurity. In other words, they need to be utilizing next generation cybersecurity solutions to remain one step ahead of hackers.

Northeast Information Systems leverages sophisticated next generation cybersecurity solutions that includes darkweb monitoring, email filters with malware protection, staffed 24x7 security operations centers (SOC), password vaults, quarterly network vulnerability scans, DNS "dangerous website" blockers, phishing simulators, security awareness training to educate companies on what emails and web sites not to click on, and expanded AV malware protection.

"Minimal protection simply doesn't cut it, anymore," commented

Frink. "We have made a significant investment in cybersecurity technology, educating our team of professionals, and achieving a variety of cybersecurity certifications. This has given us a unique competitive advantage in the marketplace, but more importantly we have the tools and knowledge to provide an unparalleled cybersecurity offering to our customers."

ABOUT NORTHEAST INFORMATION SYSTEMS

For over 45 years and 3,000 customers, Northeast Information Systems has been the right choice for business technology solutions in Upstate NY & Vermont. The company's primary focus is to leverage advanced voice, data and video technologies to improve our customer's business processes resulting in greater profitability, improved security and increased customer satisfaction. Northeast Information Systems employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support. The company's local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service response within 2 hours. Northeast Information Systems does business throughout New York, Vermont and nationwide via our network of authorized distributors.

For more information on Northeast
Information Systems, call (800) 642-
3147 or visit www.nistel.com.