



C.G. Frink
President

TAG Invites Northeast Information SYSTEMS to Attend Leadership Conference for Technology Industry

C.G. Frink to Share Technology & Business Management Insights with Colleagues from North America

Albany, NY — February 24, 2016 — Northeast Information Systems, a leading provider of unified communications, announced today that the company has been invited to attend Technology Assurance Group's (TAG) annual convention. TAG is an organization of independently owned unified communication providers in North America who collectively represent \$350M in products and services. The event will take place on April 3-6th in Chicago, Illinois. This is an invite-only event that is focused on bringing great leaders together to collaborate on new trends, best business practices, emerging technologies and the associated impact on small to mid-sized businesses (SMBs). With leaders from all across the US and Canada in attendance, the knowledge transfer will be significant.

"We can't wait for it," stated C.G. Frink, President of Northeast Information Systems. "The TAG convention always stimulates our minds and opens us up to new ideas. It's an honor to be among this caliber of leaders and we look at this event as an opportunity to refine our competitive advantage. We consider it our duty to proactively seek out best practices, so we can continually deliver a superior experience for all of our customers."

"We were pleased to hear that C.G. would be attending," commented Brian Suerth, President of TAG. "Their organization is one of the exemplary

companies that exude excellence in all that it does. Northeast Information Systems excels at consistently exceeding the expectations of their customers, which explains their prolonged success over the years."

At the event, C.G. Frink will be sharing key insights, as well as collaborating with C-level leadership from other markets in order to innovate new ways of serving their customers. "In the technology field, companies that are complacent are falling woefully behind. That's why we make events like the TAG convention a priority. We learn new ways of doing business that continually increases our customers' profitability, while giving them a competitive advantage," stated Mr. Frink.

One of the top ten speakers in the world, Dan Clark, will be the keynote speaker at this year's convention. Mr. Clark is a best-selling author and speaks regularly on topics including motivation, team-building, customer satisfaction and leadership. Northeast Information Systems will surely learn a tremendous amount, as well as contribute to the betterment of the industry.

About Technology Assurance Group

Technology Assurance Group (TAG), an organization of leading unified communications companies in North America representing \$350 million in products and services. TAG Members integrate all communication solutions including IT, cloud based technologies, telecommunications, AV, surveillance, video and telepresence and managed print. TAG provides its Members with the competitive advantages necessary to

achieve a dominant position in their marketplace. Members benefit from best business and management practices, advanced sales training programs and processes, in-depth financial analysis and industry benchmarking, professionally led peer group interaction, marketing and lead generation programs, and strategic partnerships with communication solution providers. For more information on TAG, please call 858-946-2108 or visit www.tagnational.com.

About Northeast Information Systems

For over 40 years and 3,000 customers, Northeast Information Systems has been the right choice for business telecommunications solutions in NY's Tech Valley. The company's primary focus is to leverage advanced communications technologies to improve our customer's business processes resulting in greater profitability and increased customer satisfaction. Northeast Information Systems employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support.

The company's local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service response within 2 hours. Northeast Information Systems does business throughout New York, New England and nationwide via our network of authorized distributors.

For more information on Northeast Information Systems, call (800) 642-3147 or visit www.nistel.com.