



C.G. Frink
President

NORTHEAST INFORMATION SYSTEMS EDUCATES CUSTOMERS TO BE AWARE OF FRAUDULENT BILLS FROM TELECOMMUNICATIONS CARRIERS

ALBANY, NY — January 31, 2014 — Northeast Information Systems, an industry leader in unified communications, announced today that the region’s businesses should be aware of fraudulent bills coming from companies posing as telecommunications carriers. Impersonators have been attempting to defraud organizations and Northeast Information Systems is determined to make sure its customers are aware of this threat. The Department of Consumer Protection has launched an investigation into a company calling itself “UST” or “US Telecom” who has been claiming that the aforementioned invoices were for preventive maintenance on existing telephone systems. As a result, Northeast Information Systems is warning all of its customers

and the business community it serves.

Many organizations find themselves overworked, pressed for time and unable to catch every single detail. Unfortunately, this leaves room for scams like this to occur. The perpetrating company, “UST” had been posing as “USTelecom” in an effort to go unnoticed while collecting illegitimate revenues. The scheme exploited the commonplace nature of preventative maintenance invoices, which are regularly sent out by telecommunications carriers and broadband providers alike.

“The reason they were able to pull a stunt like this was because they took advantage of the fact that CEOs and other executives simply have too many things that require their attention,” stated C.G. Frink, President of Northeast Information

Systems. “This is exactly why we meet with our customers on a regular basis to review, analyze and consult on their telecommunications and Internet connectivity bills. While we can see things like this coming from a mile away, our customers are too busy growing their businesses.”

Northeast Information Systems has differentiated itself over the years by aligning its interests with its customers’ interests. For example, when Northeast Information Systems initially sits down with a prospective customer, it first conducts an in-depth analysis of the existing network infrastructure, unnecessary lines, unnecessary billing and then interviews top level executives to gain a global understanding of what management is looking to achieve through the

adoption of technology. Other business communications companies are much more transactional in nature and lack a relationship-based approach, in which both companies look out for one another.

“We’ve always looked to partner with our customers, so we can be their trusted resource, not just their technology supplier,” commented Mr. Frink. “Our goal is to share our expertise with everyone in our business community, and over the years we’ve found that whether we do business with someone or we just help them understand their own business communications infrastructure better, people tend to enjoy our

interactions. As experts, we consider it our duty to watch out for scams like this and to make sure our community is protected.”

ABOUT NORTHEAST INFORMATION SYSTEMS

For over 40 years and 3,000 customers, Northeast Information Systems has been the right choice for business telecommunications solutions in NY’s Tech Valley. The company’s primary focus is to leverage advanced communications technologies to improve our customer’s business processes resulting in greater profitability and increased customer satisfaction. Northeast

Information Systems employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support.

The company’s local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service response within 2 hours. Northeast Information Systems does business throughout New York, New England and nationwide via our network of authorized distributors.

For more information on Northeast Information Systems, call (800) 642-3147 or visit www.nistel.com.