



C.G. Frink  
President

## **NORTHEAST INFORMATION SYSTEMS TO SPEAK AT INDUSTRY CONFERENCE OF LEADING BUSINESS TECHNOLOGY PROVIDERS**

ALBANY, NY – September 30, 2013 - Northeast Information Systems, an industry leader in unified communications, announced today that the company is speaking at STAR CON, Technology Assurance Group's industry conference of leading technology providers. Technology Assurance Group (TAG) is an international association of independently owned unified communications companies collectively representing nearly \$350 million in products and services. TAG's STAR CON will capitalize on the amazing exchange of information, ideas and experiences between attendees for the betterment of the customers they serve. The event will be held in San Diego at the US Grant Hotel and is scheduled to take place on October 20th through October 23rd.

The objective of STAR CON is to bring the brightest minds in the industry together to discuss current trends, best business practices and understand where the industry is headed as a whole. Northeast Information Systems has been invited to attend this event because of their dominant standing in the marketplace and

their desire to constantly remain ahead of the curve. The event will be packed with education from subject-matter experts and high-level discussion from the most successful companies in the industry.

"It's always a pleasure to attend conferences of this caliber," stated C.G. Frink, President of Northeast Information Systems. "We thoroughly enjoy connecting with other successful companies and learning best practices that increase our offering to our customers. By maintaining a proactive approach in adopting new methodologies and spending the time required to see what's emerging on the technological landscape, we are better equipped to increase our customers' profitability and give them a competitive advantage. As a leader, we consider it our duty to know what's coming and to help our customers adopt new technology. This proactive approach has served us and our customers well over the years and it is one of the main reasons for our success."

"Northeast Information Systems is a premier Member of TAG and an elite company in our industry," said Brian Suerth,

Partner and EVP of Technology Assurance Group (TAG). "Everyone in attendance will learn from their customer-centric approach and will benefit from their ideas as a model for success."

### **ABOUT NORTHEAST INFORMATION SYSTEMS**

For over 40 years and 3,000 customers, Northeast Information Systems has been the right choice for business telecommunications solutions in NY's Tech Valley. The company's primary focus is to leverage advanced communications technologies to improve our customer's business processes resulting in greater profitability and increased customer satisfaction. Northeast Information Systems employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support.

The company's local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service response within 2 hours. Northeast Information Systems

does business throughout New York, New England and nationwide via our network of authorized distributors.

For more information on Northeast Information Systems, call (800) 642-3147 or visit [www.nistel.com](http://www.nistel.com).

**ABOUT TECHNOLOGY  
ASSURANCE GROUP (TAG)**

Technology Assurance Group, LLC (TAG) is an international organization of leading independently owned unified communications companies. TAG provides its members with the competitive advantages necessary to achieve a dominant position in their marketplace. Members benefit from programs including strategic partnerships with communication solution

providers, best business and management practices, and advanced sales training programs. TAG's mission is to increase its Members' sales and profits through education and to ease their introduction of new technology to the marketplace by leveraging their combined intellect and purchasing power. For more information on TAG, please call 858-946-2112 or visit [www.tagnational.com](http://www.tagnational.com).