



C.G. Frink
President

PRESIDENT OF NORTHEAST INFORMATION SYSTEMS INVITED TO CONVENTION RESERVED FOR INDUSTRY LEADERS

C.G. Frink, President of Northeast Information Systems, to Share His Vision on the Future of Unified Communications

ALBANY, NY — May 24, 2012 — Northeast Information Systems, a leading provider of unified communications, announced today that President, C.G. Frink, has been invited by Technology Assurance Group (TAG), an international organization representing nearly \$350 million in products and services in the industry, to share his vision on the future of unified communications with some of the industry's top manufacturers, vendors, suppliers and resellers at TAG's national convention. The 12th Annual TAG Convention will be held in New Orleans, Louisiana on September 9th-12th.

With more and more businesses headed to the cloud, networking and IT infrastructure has grown substantially more complex in the past year. Today's unified communications providers require unprecedented levels of technical expertise, industry foresight and customer service in order to remain competitive. Northeast Information Systems has been invited to attend this

year's convention due to its superiority in each of these areas.

"Northeast Information Systems has dominated their marketplace for quite some time," states Brian Suerth, Executive Vice President & Partner of TAG. "They are continually striving to stay on the leading edge of technology, and that's why no one can compete with them. Northeast Information Systems knows what's coming down the pipeline and how it's going to ultimately affect their customers. That's why they are able to proactively support their customers and implement powerful technologies before their competitors even realize that they're behind the curve."

Several industry topics will be covered at the convention and best business practices will be revealed in areas ranging from cloud technologies, virtualization, hosted solutions, managed IT services to customer service. "The only constant in life is that it never stops changing. It's no different in our industry," commented C.G. Frink, President of Northeast Information Systems. "That's why we continue to

remain active in the industry and share our views at these kinds of events. We always come back to the office with something new and valuable that we can pass on to our customers. We're passionate about what we do and we feel that it's our duty to our customers to find out what's on the horizon. We're often able to leverage new developments and find ways to boost our customers' productivity, and more importantly, their bottom line profitability."

Northeast Information Systems is among the top unified communications providers in the nation and its success is due largely to its innovative approach to business.

ABOUT NORTHEAST INFORMATION SYSTEMS

For over 35 years and 3,000 customers, Northeast Information Systems has been the right choice for business telecommunications solutions in NY's Tech Valley. The company's primary focus is to leverage advanced communications technologies to improve our customer's business processes resulting in greater profitability and increased

customer satisfaction. Northeast Information Systems employs leading edge products from tier one manufacturers to design cost effective solutions backed by Factory Certified technical support.

The company's local dispatch center delivers round the clock service to ensure system reliability with guaranteed emergency service response within 2 hours. Northeast Information Systems does business throughout New York, New England and nationwide via our network of authorized distributors.

For more information on Northeast Information Systems, call (800) 642-3147 or visit www.nistel.com.

ABOUT TECHNOLOGY ASSURANCE GROUP (TAG)

Technology Assurance Group, LLC (TAG) is an international organization of leading independently owned unified communications companies. TAG provides its members with the competitive advantages necessary to achieve a dominant position in their marketplace. Members benefit

from programs including strategic partnerships with communication solution providers, best business and management practices, and advanced sales training programs. TAG's mission is to increase its Members' sales and profits through education and to ease their introduction of new technology to the marketplace by leveraging their combined intellect and purchasing power. For more information on TAG, please call 858-673-5800 or visit www.tagnational.com.